

BALANCE SHEET (consolidated)

As at Sep. 30th, 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		1.074.624.328.844	1.261.207.037.429
I. Cash and cash equivalents	110		41.360.160.804	190.602.202.446
1. Cash	111	V.1	39.821.008.804	30.700.552.446
2. Cash equivalents	112		1.539.152.000	159.901.650.000
II. Short-term financial investments	120		113.974.190.665	
1. Short-term investments	121		113.974.190.665	
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130	V.2	609.287.818.311	780.709.497.314
1. Trade accounts receivables	131		584.616.610.524	734.229.002.184
2. Advances to suppliers	132		31.048.602.071	59.859.300.476
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		25.768.635.104	18.414.852.454
6. Provision for short-term bad receivables	139		(32.146.029.388)	(32.148.057.800)
IV. Inventories	140	V.3	303.711.887.781	284.013.994.040
1. Inventories	141		331.235.520.377	352.556.294.015
2. Provision for devaluation of inventories	149		(27.523.632.596)	(68.542.299.975)
V. Other short-term assets	150	V.4	6.290.271.283	5.881.343.629
1. Short-term prepaid expenses	151		2.773.194	28.036.000
2. VAT deductible	152		3.393.747.856	3.484.939.942
3. Tax and accounts receivable from State budget	154			
4. Other short-term assets	158		2.893.750.233	2.368.367.687
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		960.899.569.130	929.614.995.445
I. Long-term receivables	210			
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		661.525.048.652	608.590.269.425
1. Tangible fixed assets	221	V.5	363.147.890.832	432.245.060.314
- Historical cost	222		668.086.925.083	666.318.641.157
- Accumulated depreciation	223		(304.939.034.251)	(234.073.580.843)
2. Finance leases fixed assets	224			
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	V.6	17.879.932.429	17.896.440.606
- Historical cost	228		18.039.617.804	18.039.617.804
- Accumulated depreciation	229		(159.685.375)	(143.177.198)
4. Construction in progress expenses	230	V.7	280.497.225.391	158.448.768.505
III. Property investment	240			-
- Historical cost	241			-
- Accumulated depreciation (*)	242			-
IV. Long-term financial investments	250	V.8	243.580.520.000	243.590.520.000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		17.400.000.000	17.400.000.000
3. Other long-term investments	258		233.410.000.000	233.410.000.000
4. Provision for devaluation of long-term finance investment	259		(7.219.480.000)	(7.219.480.000)
V. Other long-term assets	260	V.9	55.794.000.478	77.434.206.020
1. Long-term prepaid expenses	261		553.929.669	297.979.396
2. Deferred income tax assets	262		55.240.070.809	57.936.226.624
3. Others	268			19.200.000.000
TOTAL ASSETS (270=100+200)	270		2.035.523.897.974	2.190.822.032.874

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		470.520.726.598	732.657.070.721
I. Short-term liabilities	310		415.757.909.274	676.675.281.247
1. Short-term borrowing and debts	311	V.10	253.949.048.000	498.440.537.664
2. Trade accounts payable	312	V.11	83.697.017.043	118.933.293.960
3. Advances from customers	313	V.12	23.487.656.370	12.872.060.819
4. Taxes and liabilities to State budget	314	V.13	4.309.014.713	7.266.081.020
5. Payable to employees	315	V.14	7.756.752.498	9.425.167.744
6. Payable expenses	316			6.199.155.747
7. Accounts payables-Affiliate	317			
8. Payable in accordance with contracts in progress	318			-
9. Other short-term payables	319	V.15	28.474.494.000	8.278.275.573
10. Provision for short-term liabilities	320			-
11. Bonus and welfare fund	323		14.083.926.590	15.260.708.720
II. Long-term liabilities	330		54.762.817.324	55.981.789.474
1. Long-term accounts payables-Trade	331			-
2. Long-term accounts payables-Affiliate	332			-
3. Other long-term payables	333			-
4. Long-term borrowing and debts	334	V.16	51.733.695.000	51.733.695.000
5. Deferred income tax	335			-
6. Provision for unemployment allowance	336		3.029.122.324	4.248.094.474
7. Provision for long-term liabilities	337			-
B. OWNER'S EQUITY (400= 410+430)	400		1.481.060.732.457	1.458.164.962.153
I. Capital sources and funds	410	V.17	1.481.060.732.457	1.454.764.962.153
1. Paid-in capital	411		660.000.000.000	660.000.000.000
2. Capital surplus	412		611.965.459.100	611.965.459.100
3. Other capital of owner	413		-	-
4. Treasury stock	414		(27.417.629.848)	(27.417.629.848)
5. Assets revaluation difference	415			-
6. Foreign exchange difference	416		(2.623.057.610)	(988.442.183)
7. Investment and development fund	417			-
8. Financial reserve fund	418			-
9. Other fund belong to owner's equity	419			-
10. Retained profit	420		239.135.960.815	221.639.488.219
11. Capital for construction work	421			-
II. Budget sources	430			
1. Bonus and welfare fund	431			
2. Budgets	432			-
3. Budget for fixed asset	433			-
III. Minority interest			83.942.438.919	3.400.000.000
TOTAL RESOURCES (430= 300+400)	430		2.035.523.897.974	2.190.822.032.874

INCOME STATEMENT (consolidated)
Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation from the beginning of this year to the ending of this period	
			Year 2010	Year 2009	Year 2010	Year 2009
1. Sales	01		322.624.960.969	480.403.062.212	1.063.766.426.324	1.446.291.470.859
2. Deductions	02		4.692.823.360	3.286.745.425	9.986.648.883	23.026.522.437
3. Net sales and services (10 = 01 - 02)	10	VI.1	317.932.137.609	477.116.316.787	1.053.779.777.441	1.423.264.948.422
4. Cost of goods sold	11	VI.2	283.623.343.041	451.261.938.880	912.843.343.032	1.409.616.001.918
5. Gross profit (20 = 10 - 11)	20		34.308.794.568	25.854.377.907	140.936.434.409	13.648.946.504
6. Financial income	21	VI.3	20.572.134.923	21.453.277.576	71.105.238.201	59.506.777.017
7. Financial expenses	22	VI.4	7.031.854.483	7.772.754.376	30.193.611.019	35.245.334.821
<i>- Include: Interest expense</i>	23		<i>6.899.135.704</i>	<i>7.724.070.093</i>	<i>26.054.442.322</i>	<i>33.880.487.778</i>
8. Selling expenses	24	VI.5	28.504.603.686	28.641.518.204	96.302.366.731	92.260.543.610
9. General & administrative expenses	25	VI.6	6.923.527.786	7.188.952.683	26.799.562.054	22.399.664.146
10. Net operating profit [30 = 20 + (21 - 22) - (24 + 25)]	30		12.420.943.536	3.704.430.220	58.746.132.806	(76.749.819.056)
11. Other income	31		52.778.934	2.228.563.224	1.794.279.332	2.677.001.854
12. Other expenses	32		547.442.992	1.162.040.067	594.445.241	1.283.685.056
13. Other profit (40 = 31 - 32)	40		(494.664.058)	1.066.523.157	1.199.834.091	1.393.316.798
14. Profit before tax (50=30+40)	50		11.926.279.478	4.770.953.377	59.945.966.897	(75.356.502.258)
15. Current corporate income tax expenses	51			-		134.272.720
16. Deferred corporate income tax expenses	52			-	2.696.155.815	-
17. Profit after tax (60 = 50 - 51-52)	60		11.926.279.478	4.770.953.377	57.249.811.082	(75.490.774.978)
18. EPS (VND/share) (*)	70					

CASH FLOWS STATEMENT (consolidated)
Quarter 3/ 2010 (Direct method)

Unit: VND

Items	Code	Note	Accumulation from the beginning of this year to the ending of this period	
			Year 2010	Year 2009
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	1		1.261.830.257.532	1.487.771.120.855
2. Cash paid for supplier	2		(1.021.340.644.340)	(1.119.025.456.651)
3. Cash paid for employee	3		(92.111.908.153)	(84.504.925.375)
4. Cash paid for interest	4		(28.014.791.794)	(31.451.694.446)
5. Cash paid for corporate income tax	5		(40.964.544)	(2.934.438.084)
6. Other receivables	6		2.923.752.453.697	2.936.342.392.605
7. Other payables	7		(2.951.250.853.932)	(2.872.835.693.191)
Net cash provided by (used in) operating activities	20		92.823.548.466	313.361.305.713
II. CASH FLOWS FROM INVESTING ACTIVITIES:				-
1. Cash paid for purchase of capital assets and other long-term assets	21		(1.157.807.127)	(32.385.084.097)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22			-
3. Cash paid for lending or purchase debt tools of other companies	23		(112.262.066.610)	(78.206.256.154)
4. Withdrawal of lending or resale debt tools of other companies	24		45.674.683.721	149.077.749.671
5. Cash paid for joining capital in other companies	25		9.150.930.000	(7.850.000.000)
6. Withdrawal of capital in other companies	26			64.280.500.000
7. Cash received from interest, dividend and distributed profit	27		6.580.361.046	7.952.950.356
Net cash used in investing activities	30		(52.013.898.970)	102.869.859.776
III. CASH FLOWS FROM FINANCING ACTIVITIES:				-
1. Cash received from issuing stock, other owners' equity	31	21	84.223.868.285	3.541.192.000
2. Cash paid to owners equity, repurchase issued stock	32	21		-
3. Cash received from long-term and short-term borrowings	33		787.846.727.192	1.573.895.294.700
4. Cash paid to principal debt	34		(1.025.150.881.879)	(2.048.773.189.617)
5. Cash paid to financial lease debt	35			-
6. Dividend, profit paid for owners	36	21	(35.255.747.500)	(12.166.548.800)
Net cash (used in) provided by financing activities	40		(188.336.033.902)	(483.503.251.717)
Net cash during the period (50 = 20+30+40)	50		(147.526.384.406)	(67.272.086.228)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		190.602.202.446	96.890.633.895
Influence of foreign exchange fluctuation	61		(1.715.657.236)	3.250.293.085
CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61)	70	29	41.360.160.804	32.868.840.752